

Fiscal Professional
Core Competencies

Behavior	Series	Course Title	Course #	Estimated Duration
Analysis, interpretation and management of financial accounting data				
Creating, managing, and analyzing budgets				
Creating projections				
Budget analysis				
Reporting				
Accounting 101				
		Final Exam: Accounting 101	fe0004_eng	0
		Accounting Fundamentals	FIN0121	3.5
		Accrual Accounting Procedures	FIN0122	2
		Accounting Systems and Closing Activities	FIN0123	2.5
		Accounting for Cash Control	FIN0124	3
		Accounting for Merchandising Businesses	FIN0125	2.5
Accounting 102				
		Final Exam: Accounting 102	fe0006_eng	0
		Accounting for Partnerships	FIN0221	3.5
		Accounting for Corporations	FIN0222	2.5
		Analyzing Cash Flow Statements	FIN0223	2
		Master Budgets	FIN0224	4
Achieving Organizational Excellence Through Critical Thinking				
		Critical Thinking Strategies Simulation	PD0250	0.5
		The Role of Critical Thinking in Organizations	PD0251	4
		Developing Fundamental Critical Thinking Skills	PD0252	3
		Strategies for Facilitating Critical Thinking	PD0253	4.5
		Critical Thinking Skills for Managing	PD0254	3.5
		Organizational Scope of Critical Thinking	PD0255	3.5
Advanced Business Finance				
		Final Exam: Advanced Business Finance	fe0005_eng	0
		Introduction to Advanced Finance	FIN0211	3
		Investment Project Analysis and Selection	FIN0212	2
		Raising Capital and Financing Decisions	FIN0213	3
		Managing Working Capital	FIN0214	4
		Corporate Restructuring	FIN0215	2.5
		Financial Risk Management	FIN0216	1.5
		International Finance	FIN0217	2
Auditing: A Practical Approach				
		Introduction to Auditing	FIN0231	3
		Introduction to Internal Auditing	FIN0232	4.5
		Principles of Internal Auditing	FIN0233	3
		Introduction to External Auditing	FIN0234	3.5
		Principles of External Auditing	FIN0235	4
Finance Fundamentals for non-Finance Professionals				
		Principles of Financial Management	FIN0151	4
		Basics of Budgeting	FIN0152	3.5
		Managing Cash Flows	FIN0153	2.5
		Understanding Financial Statements	FIN0154	3.5
How to Write a Business Case				
		Developing Target Market Strategy	STGY0212	2.5
ISO 9000:2000 Overview				

Fiscal Professional
Core Competencies

Behavior	Series	Course Title	Course #	Estimated Duration
		Continual Quality Improvement	OPER0406	<u>4</u>
		Managerial Accounting		
		Overview of Managerial Accounting	FIN0241	<u>5</u>
		Managerial Decisions and Capital Budgeting	FIN0242	<u>5</u>
		Managing for Asset Control	FIN0243	<u>5.5</u>
		Cost Accounting Decisions	FIN0244	<u>4</u>
		Portfolio Management (PMI® Standard-aligned)		
		Introduction to Portfolio Management	proj_03_a01_bs_enus	<u>2</u>
		Portfolio Management Processes and the Organization	proj_03_a02_bs_enus	<u>2</u>
		Portfolio Management Processes	proj_03_a03_bs_enus	<u>2</u>
		Practical Budgeting for Managers		
		The Basics of Budgeting	FIN0261	<u>4.5</u>
		Building an Operating Budget	FIN0262	<u>3.5</u>
		Capital Budgeting	FIN0263	<u>4.5</u>
		Managing Budgets Effectively	FIN0264	<u>3</u>
		Practical Budgeting Skills for Business		
		Creating and Analyzing an Operating Budget	FIN0161	<u>3.5</u>
		The Ins and Outs of Capital Budgeting	FIN0162	<u>3.5</u>
		Effective Budget Management	FIN0163	<u>3</u>
		Problem-solving and Decision-making for Business		
		Creative Problem Solving and Effective Thinking (Simulation)	PD0230	<u>0.5</u>
		Dynamic Decision Making	PD0234	<u>2.5</u>
		Implementing and Evaluating a Decision	PD0235	<u>3</u>
		Rational Problem Solving and Decision-making Simulation	PD023S	<u>0.5</u>
		Product Management Essentials		
		Pricing and Profitability for Product Managers	MKT0243	<u>3</u>
		Strategic Marketing in Action		
		Analyzing the Market	MKT0202	<u>2.5</u>
		Competitive Factors in Strategic Marketing	MKT0203	<u>2.5</u>
		Financial Analysis for Successful Marketing	MKT0208	<u>4.5</u>
		Systems Thinking in the 21st Century		
		What is Systems Thinking?	STGY0401	<u>2.5</u>
		Building a Healthy System	STGY0402	<u>2.5</u>
		Systems-thinking Models and Thinking Skills	STGY0403	<u>2.5</u>
		System Archetypes	STGY0404	<u>3</u>
		Redesigning Your Organization: Part 1	STGY0405	<u>3</u>
		Redesigning Your Organization: Part II	STGY0406	<u>3</u>
		Using Financial Statements (co-Developed with Wharton)		
		Principles of Financial Statements	FIN0251	<u>3.5</u>
		Components of Financial Statements	FIN0252	<u>3</u>
		Analyzing the Income Statement and Balance Sheet	FIN0253	<u>2</u>
		The Income Statement and Balance Sheet Connection	FIN0254	<u>2</u>
		Analyzing Cash Flow	FIN0255	<u>4.5</u>
		Ratio Analysis for Financial Statements	FIN0256	<u>3</u>
		Credibility and Disclosure in an Annual Report	FIN0257	<u>2.5</u>

Fiscal Professional
Core Competencies

Behavior	Series	Course Title	Course #	Estimated Duration
		Analyzing an Annual Report	FIN0258	4.5
		Working without a Net - The Business of Risk		
		Risk Basics	PD0241	2
		Approaches to Risk Management	PD0242	2
		Decisions and Risk	PD0243	2
		Strategic Planning and Risk Management	PD0244	2.5
		Risk Strategies: The Cutting Edge	PD0245	2.5