

UA Foundation
FY14 Operating Budget BOT Approved

| <i>Revenues</i> | <i>FY14 BOT Approved Budget</i> |
|---|---|
| <i>UA SW Institutional Support</i> | |
| UA Statewide Institutional Support | \$800,000 |
| Corporate & Foundation Relations President's Funding | \$94,407 |
| Subtotal - SW Institutional Support | \$894,407 |
| <i>Unrestricted Endowment Distributions</i> | |
| Spending Distribution from Unrestricted Quasi Endowments | \$28,184 |
| Subtotal - Unrestricted Endowment Distributions | \$28,184 |
| <i>Annual Endowment Administrative Fee</i> | |
| Annual Endowment Administrative Fee (1%) | \$1,450,293 |
| Annual Endowment Administrative Fee - LGTF (.50%) | \$650,001 |
| Subtotal - Annual Endowment Administrative Fee | \$2,100,294 |
| <i>Administrative Fee on Gifts</i> | |
| Administrative Fee on Gifts (1%) | \$125,000 |
| Subtotal - Administrative Fee on Gifts | \$125,000 |
| <i>Transfer from Unrestricted Fund Balance</i> | |
| Transfer from Unrestricted Fund Balance | \$50,000 |
| Subtotal - Transfer from Unrestricted Fund Balance | \$50,000 |
| Total All Revenue | \$3,197,885 |

UA Foundation
FY14 Operating Budget BOT Approved

| <i>Expenses</i> | <i>FY14 BOT Approved Budget</i> |
|---|---|
| <i>Personnel</i> | |
| Foundation Administration/Operations | |
| President | \$88,939 |
| Executive Director | \$144,738 |
| Board Coordinator/Executive Support | \$103,553 |
| Scholarship Coordinator | \$81,702 |
| Administrative Support | \$63,017 |
| Temporary Clerical | \$21,670 |
| Subtotal | \$503,619 |
| Advancement Services | |
| Executive Director Advancement Services | \$137,319 |
| Data Systems Administrator | \$116,930 |
| Data Enhancement Coordinator | \$44,802 |
| Constituent Data Manager | \$84,993 |
| Data Analyst (2) | \$154,329 |
| Gift Processor (2) | \$141,474 |
| Gift/Fund Manager (2) | \$186,112 |
| Subtotal | \$865,959 |
| Finance and Accounting | |
| Accounting Manager | \$141,249 |
| Accountants (2) | \$189,673 |
| Accounting Specialist | \$125,311 |
| Chief Investment Officer | \$123,167 |
| Fiscal Technician | \$73,838 |
| Subtotal | \$653,238 |
| Development | |
| Corporate & Foundation Relations Officer - Grant Funded | \$85,847 |
| Prospect Research & Management Director | \$91,149 |
| Prospect Research & Management Officer | \$78,136 |
| Director of Planned Giving | \$137,836 |
| Gift Planning Manager | \$45,989 |
| Subtotal | \$438,957 |
| Subtotal - Personnel | \$2,461,773 |

UA Foundation
FY14 Operating Budget BOT Approved

| <i>Expenses</i> | <i>FY14 BOT Approved Budget</i> |
|--|---|
| <i>Non-Personnel</i> | |
| Foundation Administration/Operations | |
| Board Expense | \$19,500 |
| Consultants | \$3,000 |
| Fixtures, Furnishings & Equipment | \$5,000 |
| Investment Committee Expense | \$15,000 |
| Insurance | \$10,290 |
| Meetings - Foundation Board & Committees | \$21,500 |
| Meetings - University Related | \$20,000 |
| Office Expense | \$25,000 |
| Training & Staff Development | \$20,000 |
| Rent | \$81,407 |
| Subtotal | \$220,697 |
| Advancement Services | |
| Cash Management Support UAS | \$10,000 |
| Computers & Equipment | \$12,000 |
| Database Expenses | \$80,850 |
| Data Enhancement | \$9,500 |
| Furniture | \$3,000 |
| Office Expenses | \$11,000 |
| Travel and Training | \$10,000 |
| Subtotal | \$136,350 |
| Finance and Accounting Expenses | |
| Audit | \$17,000 |
| Consultants | \$3,000 |
| Manager Site Visits | \$20,000 |
| Meetings - Foundation Board & Committees | \$10,000 |
| Office Expense | \$13,500 |
| Training & Staff Development | \$13,500 |
| Subtotal | \$77,000 |

UA Foundation
FY14 Operating Budget BOT Approved

| <i>Expenses</i> | <i>FY14 BOT Approved Budget</i> |
|---|---|
| Development | |
| Prospect Research & Tracking | \$25,138 |
| Prospect Research & Tracking - Grant Funded | \$8,560 |
| Gift Planning Expenses | \$55,000 |
| Marketing & Communications | \$25,000 |
| Meetings - Donor | \$22,500 |
| Stewardship | \$17,400 |
| Subtotal | \$153,598 |
| Subtotal Non-Personnel | \$587,645 |
| Subtotal - Operating Expenses | \$3,049,418 |
| <i>Special Expenditures</i> | |
| Special Projects to Support Development | \$50,000 |
| Subtotal - Special Expenditures | \$50,000 |
| <i>Program</i> | |
| Development Initiative Grants | \$0 |
| President's Discretionary Fund | \$17,000 |
| Subtotal - Program | \$17,000 |
| Total All Expenses | \$3,116,418 |

| | |
|--|--------------------|
| Total Revenue | \$3,197,885 |
| Total Expenses | \$3,116,418 |
| Anticipated Transfer to (from) Fund Balance | \$81,467 |