

University of Alaska Foundation
Operating Budget

<i>Revenues</i>	<i>FY12 Board Approved Budget</i>	<i>FY12 Projected through 6/30/12</i>	<i>FY13 BOT Approved Budget</i>
<i>UA SW Institutional Support</i>			
UA Statewide Institutional Support	1,000,000	1,000,000	900,000
Corporate & Foundation Relations Grant	105,000	98,251	116,470
Subtotal - SW Institutional Support	1,105,000	1,098,251	1,016,470
<i>Unrestricted Endowment Distributions</i>			
Spending Distribution from Unrestricted Gift Quasi Endowment	48,357	34,749	34,160
Subtotal - Unrestricted Gift Quasi Endowment	48,357	34,749	34,160
<i>Annual Endowment Administrative Fee</i>			
Annual Endowment Administrative Fee (1%)	1,234,100	1,234,100	1,294,664
Annual Endowment Administrative Fee - LGTF (.50%)	626,625	626,625	598,592
Subtotal - Annual Endowment Administrative Fee	1,860,725	1,860,725	1,893,256
<i>Administrative Fee on Gifts</i>			
Administrative Fee on Gifts (1%)	200,000	200,000	200,000
Subtotal - Administrative Fee on Gifts	200,000	200,000	200,000
 Total All Revenue	 3,214,082	 3,193,725	 3,143,886

**University of Alaska Foundation
Operating Budget**

<i>Expenses</i>	<i>FY12 Board Approved Budget</i>	<i>FY12 Projected through 6/30/12</i>	<i>FY13 BOT Approved Budget</i>
<i>Personnel</i>			
Foundation Administration/Operations			
Foundation President	212,838	16,422	0
Executive Director	0	0	142,340
Board Coordinator/Executive Support	100,631	98,583	101,374
Scholarship Coordinator	78,101	77,063	79,622
Administrative & Fiscal Assistant	64,968	43,523	0
Administrative Support	78,101	9,464	61,682
Student Assistants (2)	15,000	13,631	15,000
Subtotal	549,639	258,686	400,018
Advancement Services			
Executive Director Advancement Services	135,728	130,329	135,843
Data Enhancement Coordinator	0	12,705	37,191
Database Systems Administrator	105,284	82,224	107,320
Constituent Data Manager	108,927	111,317	109,784
Constituent Data Coordinator (2)	136,494	129,392	137,566
Gift Processor (2)	146,363	124,405	138,482
Gift/Fund Manager (2)	180,787	181,823	182,166
Subtotal	813,583	772,195	848,352
Finance and Accounting			
Chief Investment Officer	117,184	117,719	121,843
Accounting Manager	135,045	126,264	137,663
Accountants (2)	181,365	181,990	184,882
Fiscal Technician	0	22,740	72,284
Accounting Specialist	119,823	126,949	122,138
Investment Analyst	135,044	0	130,992
Subtotal	688,461	575,662	769,802
Development			
Corporate & Foundation Relations Manager	129,764	128,416	158,861
Corporate & Foundation Relations Manager - grant	6,617	6,406	1,042
Corporate & Foundation Relations Officer - grant	82,077	83,662	83,680
Prospect Research & Management Director	71,421	74,690	80,421
Donor Relations Officer	78,101	0	78,822
Gift Planning Manager	43,571	38,794	45,947
Subtotal	411,551	331,968	448,773
Subtotal - Personnel	2,463,234	1,938,511	2,466,945

Note: All personnel costs include salaries and benefits

Staff Benefit Rates :

	<u>FY12</u>	<u>FY13</u>
<i>Executive</i>	31.1%	29.4%
<i>Exempt</i>	45.7%	42.8%
<i>Non-Exempt</i>	56.9%	52.0%

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<i>Expenses</i>	<i>FY12 Board Approved Budget</i>	<i>FY12 Projected through 6/30/12</i>	<i>FY13 BOT Approved Budget</i>
<i>Non-Personnel</i>			
Foundation Administration/Operations			
Board Expense	29,000	24,000	28,000
Consultants	15,000	40,662	23,000
Investment Committee Expense	25,000	10,700	23,500
Fixtures, Furnishings & Equipment	5,000	2,000	5,000
Insurance	9,800	8,812	9,800
Meetings - Foundation Board & Committees	30,500	25,500	29,000
Meetings - University Related	7,500	5,000	7,500
Training & Staff Development	20,000	17,800	20,000
Office Expense	36,000	29,512	30,000
Rent	61,286	61,286	74,861
Subtotal	239,086	225,272	250,661
Advancement Services			
Furniture	6,000	5,440	3,000
Consultants	5,000	938	0
Travel and Training	12,500	12,500	12,500
Computers & Equipment	6,000	6,000	16,000
Database Expenses	99,000	99,000	70,850
Data Enhancement	9,500	9,500	9,500
Cash Management Support UAS	10,000	10,000	10,000
Office Expenses	9,000	9,000	10,000
Subtotal	157,000	152,378	131,850
Finance and Accounting Expenses			
Office Expense	8,500	10,079	11,450
Audit	25,000	24,695	26,000
Consultants	3,000	1,504	3,000
Manager Site Visits	15,000	12,908	15,000
Meetings - Foundation Board & Committees	11,500	5,084	8,000
Recruitment and Relocation	7,600	0	0
Training & Staff Development	15,000	10,912	15,000
Subtotal	85,600	65,182	78,450
Development			
Corporate & Foundation Relations	80,000	59,348	28,672
Corporate & Foundation Relations - grant	16,306	8,183	31,748
Prospect Research & Tracking	15,000	0	0
Stewardship	30,000	18,928	22,300
Gift Planning Expenses	60,000	44,951	55,000
Marketing & Communications	25,000	23,538	25,000
Meetings - Donor	7,500	1,300	7,500
Subtotal	233,806	156,248	170,220
Subtotal - Non-Personnel	715,492	599,080	631,181
Subtotal - Operating Expenses	3,178,726	2,537,591	3,098,126

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<i>Expenses</i>	<i>FY12 Board Approved Budget</i>	<i>FY12 Projected through 6/30/12</i>	<i>FY13 BOT Approved Budget</i>
<i>Program</i>			
Development Initiative Grants	0	321,000	0
President's Discretionary Fund	0	15,000	45,000
Subtotal - Program	0	336,000	45,000
Total All Expenses	3,178,726	2,873,591	3,143,126
<i>Summary</i>			
Total Revenues	3,214,082	3,193,725	3,143,886
Total Expenses	3,178,726	2,873,591	3,143,126
Anticipated Transfer to (from) Fund Balance	35,356	320,134	760