**Making Sense of Gift Planning Options**

In recent years, there has been a tremendous increase in the number of options available to structure charitable gifts. Whether known as planned gifts, deferred gifts, or endowed gifts, you may be hearing more and more about these plans.

We will be pleased to help you and your advisors understand the available options and thereby make the most of the plans that best meet your needs.

Benefits of various gift planning tools can include:

- Ways that enable you to make current gifts more effectively.
- Plans like the gift annuity described in these pages that help you make gifts while enjoying fixed, dependable income for life.
- Gifts featuring income that can vary with the performance of the assets used to fund them.
- Ways to make significant gifts while transferring assets to loved ones with greatly reduced estate and gift taxes.
- Plans that provide gifts from estate planning tools (such as your will, retirement plans, and life insurance policies) that you may already have in place for other purposes.

As you can see, there are ways to make a charitable gift to the University of Alaska that also assist in fulfilling a number of other financial goals.

We are available to provide additional information in confidence and without obligation about ways you and your loved ones can benefit from more thoughtful financial and gift planning.

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**Balancing Interests in Changing Times**

In spite of the recent rebounds in the stock market and other signs of economic recovery, low interest and dividend rates have continued to affect many persons’ cash flow and possibly their charitable contributions.

Even in today’s challenging environment, you can make a significant charitable gift to the University of Alaska while realizing maximum personal and philanthropic benefits.

**Enjoying more income**

Few alternatives exist for those who would like more spendable income from their assets. Most options involve selling low-yielding assets and reinvesting the proceeds in ways that will produce greater return. Such sales normally result in payment of capital gains tax on the profits realized from the sale.

**Charitable dimensions**

Fortunately, there are ways to enjoy increased income while also making meaningful charitable gifts. In this issue of *Foundation for the Future*, we explore charitable gift annuities, which allow you to make gifts that provide you with more spendable income at lower tax rates.

Recent tax legislation has caused more Americans to be exempt from estate taxes. This means that many will be able to leave more to their loved ones and charitable interests. Gift annuities can be an excellent way to arrange for future gifts while enjoying current tax benefits and also eliminating any estate taxes that may still be due.

Read on to learn more about a number of ways you can make valuable gifts while enhancing your long-term financial security.
This Gift Gives Back

What if there were a way to arrange for a dependable supplemental income that would continue for as long as you live? What if this same plan freed you from worries about outliving your resources, fluctuating interest rates, and the performance of your investments?

And what if there were a way to do this while making meaningful charitable gifts? Believe it or not, there is such a plan. For many years, charitable gift annuities have offered a way to supplement your income, reduce gift, estate, and income taxes, and make significant gifts.

How do gift annuities work?

Under the terms of a gift annuity, you make a gift of cash or other property to the University through a simple agreement which provides you with regular payments that never decrease in size or frequency, regardless of changes in the economy. See the chart at right for examples of rates you may receive. Payments to you are backed by the University’s available resources.

Gift annuities offer other benefits, too:

- A federal income tax deduction is available for a portion of your gift.
- Part of each payment is free from federal income tax for a designated period of time.
- You may enjoy capital gains tax savings.
- Estate taxes generally will not be due on amounts used to fund your annuity.
- Payments can also benefit loved ones or friends if you wish.

Complement existing plans

The benefits from charitable gift annuities have proved to be excellent additions to the long-range financial plans of people from all walks of life. Call us for more information without obligation.

Gift Annuity Payment Rates

Selected Rates for One Person

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<th>Age</th>
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<tbody>
<tr>
<td>65</td>
<td>6.0%</td>
<td>80</td>
<td>8.0%</td>
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<tr>
<td>70</td>
<td>6.5%</td>
<td>85</td>
<td>9.5%</td>
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<tr>
<td>75</td>
<td>7.1%</td>
<td>90+</td>
<td>11.3%</td>
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Selected Rates for Two Persons of the Same Age

<table>
<thead>
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<th>Ages</th>
<th>Rate</th>
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<tbody>
<tr>
<td>65/65</td>
<td>5.6%</td>
<td>80/80</td>
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<td>70/70</td>
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<tr>
<td>75/75</td>
<td>6.3%</td>
<td>90/90</td>
<td>9.3%</td>
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Please write for current benefits and rates for other ages.

For illustrative purposes only.

Take Care of Loved Ones

In addition to providing additional funds for you, gift annuities can be arranged so that you and one other person you choose receive the payments together. You may also direct that lifetime payments be made to one or two persons other than yourself.

Gift annuities result in welcome gift, estate, and income tax savings while accomplishing the following goals:

- **Payments for one’s life and for the lifetime of a surviving spouse.** Payment rates for two persons’ lives vary with the ages of the individuals. Two life rates are available upon request.
- **An income supplement for a parent or other loved one or friend.** If you are furnishing regular support to a parent from after-tax dollars, consider how a gift annuity may be used to provide a reliable income for life in a way that features sizable tax savings.
- **Income for a brother or sister.** A gift annuity can also be a wonderful way to give financial assistance to a brother, sister, or perhaps his or her surviving spouse in a tax-efficient manner.

More information about gift annuities for loved ones is available upon request from the University of Alaska Statewide Development Office.

Putting ‘Stock’ in Your Future

You may be interested in special tax savings and other benefits available to you when you fund a gift annuity using low-yielding stocks, bonds, mutual funds, or other investments.

For example, Mrs. Hartzen has stock worth $20,000 that currently yields 10%, or $2,000 per year, in dividends. She invested just $5,000 in the stock a number of years ago. If the stock were sold today, she could owe capital gains tax on the $15,000 increase in value.

Instead, she uses the stock to fund a gift annuity for her benefit. At her age, she will receive quarterly payments totaling $1,600, or 8.0% of the amount of her gift. Mrs. Hartzen is entitled to an income tax charitable deduction of almost $9,000 in the year of her gift. She also avoids capital gains tax at the time the annuity is created, and is pleased to learn that a large portion of her payments will be taxed at lower capital gain rates as they are received over the next 10 years. In addition, the stock is removed from her taxable estate, possibly saving her heirs a significant sum in estate taxes.

Gift annuities may be funded with cash, stocks, bonds, and other readily marketable assets. Contact us for more information regarding increased income and other benefits you could enjoy through a charitable gift annuity.

How a Gift Annuity Works

Donor transfers $20,000

Immediate tax deduction of approximately $9,000 for charitable gift portion

Gift Annuity Agreement

Mrs. Hartzen

University of Alaska benefits from gift portion

Annual payments of 8.0% of $20,000, or $1,600

Note from the chart on page 2 that gift annuity rates increase with age. The amount of your tax deductions generally increases with age as well.

For these reasons, you may wish to create additional gift annuities each year. Over time your income will build along with the amounts you have earmarked for use in support of your charitable interests.

**Build Retirement Income With Annual Annuities**