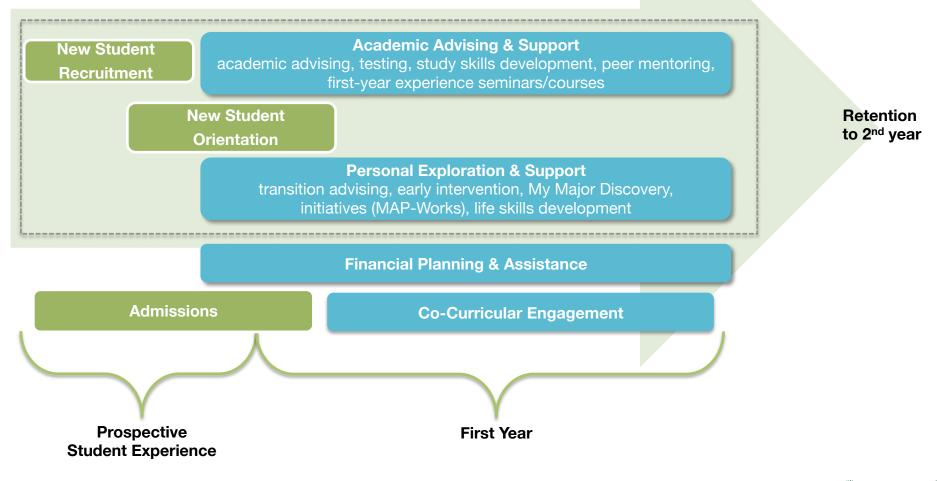
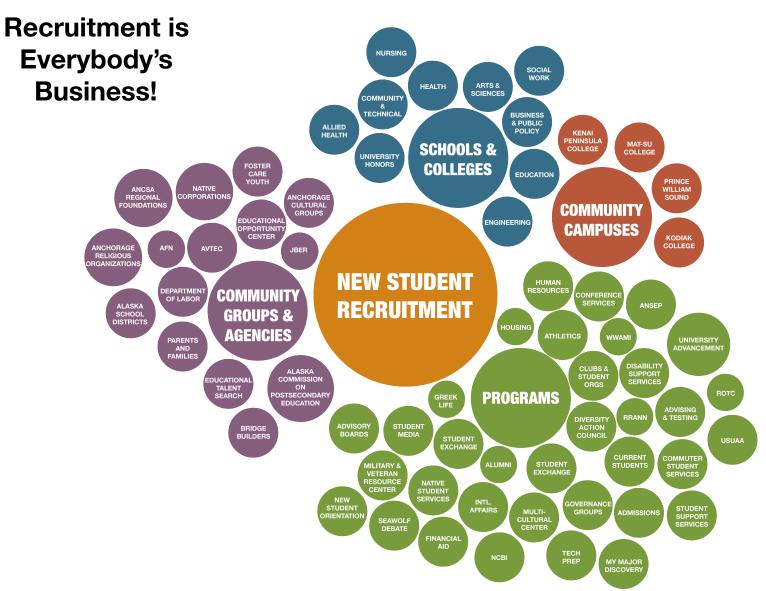


Division of Student Access, Advising & Transition



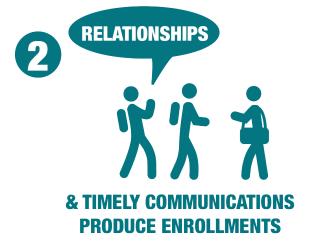






Recruitment Principles











Recruiting the 2014 – 2015 Academic Year Class





IN STATE OUT OF STATE

115 - HIGH SCHOOL VISITS - 16

9 COLLEGE FAIRS 26



Recruiting the 2014 – 2015 Academic Year Class



1,492 prospects attend Preview Days

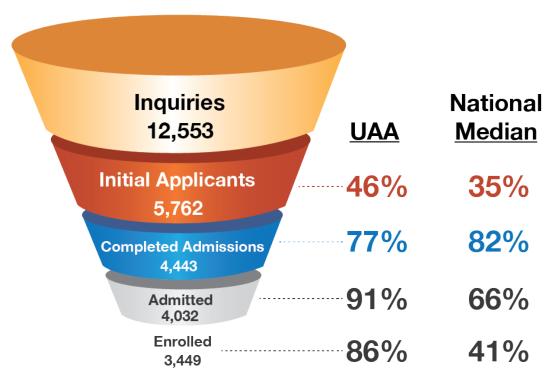






492new
Alaska
Performance
Scholars in
fall 2013





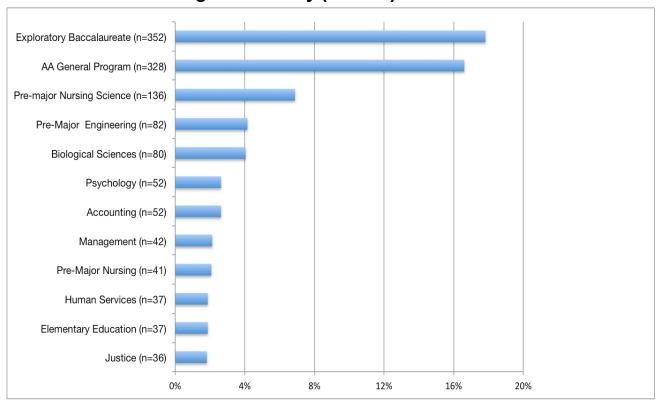
Fall 2013 Enrollment Funnel

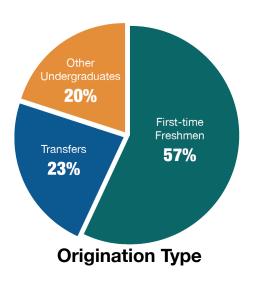
27.4% of Inquiries Enrolled



First-time Students

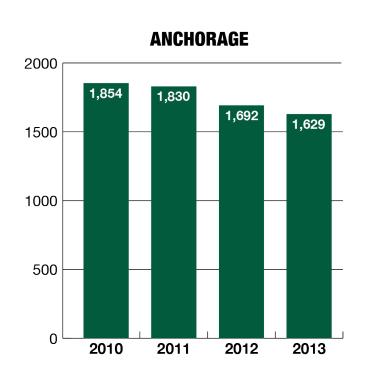
Program at Entry (n=1975)

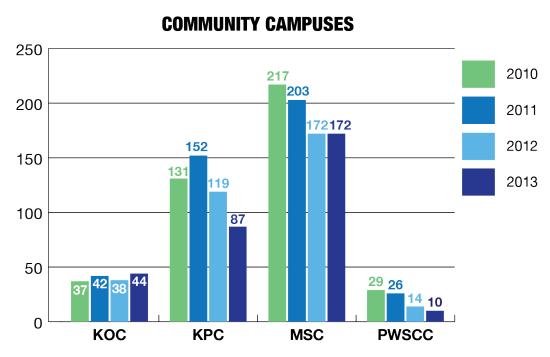






First-time Enrollment Trends by Campus







Next Steps

- 1. Align recruitment with specific Strategic Enrollment Management plans of the colleges.
- 2. Extend Rural Student Transition Specialist into additional rural communities.
- 3. Hire a Transfer Student Recruiter and implement a transfer student recruitment plan.
- 4. Forge new relationships with Anchorage School District to over come the loss of the Career Resource Advisors.

